



7051 Village Drive, Suite 100  
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June 18, 2013

Dear Valued Customer,

Due to the decline in demand and inability to source components, we regret to inform you of the discontinuation of the AIE Ionization Detector, *effective immediately*.

As a replacement, the Hochiki ALK photoelectric detector utilizes our flat response smoke chamber that responds well to a wide range of combustibles, therefore lessening the need for multiple detection technologies, specifically ionization. Please consider buying our photoelectric detector for all your future detection needs.

We apologize for any inconvenience this may cause, but please feel free to contact us if you have any questions or comments. Thank you for your understanding.

Sincerely,

A handwritten signature in blue ink, appearing to read "Zeena Abidi", is written over the word "Sincerely,".

Zeena Abidi  
Marketing Coordinator  
Hochiki America Corporation